

# Stronger together

## Aritech Partner Program



 **ARITECH**<sup>®</sup> | Partnership  
SILVER

 **ARITECH**<sup>®</sup> | Partnership  
GOLD

 **ARITECH**<sup>®</sup> | Partnership  
PLATINUM

# We welcome Partners

## Benefit from our partnership



### Discover all the benefits



#### Marketing Support

Approved Aritech content and photos for use on partner's website and brochures are available on request for designing and equipping a showroom or creating commercial displays.



#### Sales Support

Aritech can host digital meetings for its partners, make presentations available with the partner logo, organize a warm welcome for partners visiting Aritech showrooms with their customers.



#### Technical Support

The Aritech technical support will enable a priority service for partners as of 2022 for incoming support requests via email.



#### Partner Web Page

Partners are listed with their company logo on the Aritech web pages and available references can be linked to the partner.



#### Training

Aritech Partners have special conditions on paid training sessions and have free access to online training content.



#### References

Approved partner success stories are published on the website with reference and a link to the partner.



#### Use of logo

Aritech Partners can make use of Aritech, Advisor, TruVision, IFS, ultraSync logo's, approved product pictures and website content.

## Aritech Partner Program

End of 2020, Aritech became a major brand for Carrier's intrusion security solutions worldwide.

This historical brand stands for reliability, customer centricity and innovation. Via European-wide partner program, Aritech seeks to reinforce the relationship with well-established professional security companies - security specialists committed to a partnership to build success and promote the Aritech brand.

\*\*\* Aritech team will share existing electronic material to be used/personalized by the Partner.



So much more  
than a customer

## Living the partnership

### Aritech - Your Partner

Trusted for over 40 years, Aritech solutions are certified and meet the latest standards in many countries and are used all over the world. We believe we are the perfect partner for you. Our comprehensive product portfolio, expertise and creativity are at your disposal. With our support you can:



- **Respond faster to customer needs**
- **Respond more effectively to customer expectations**
- **Implement larger projects thanks to integrated solutions**
- **Receive support and advice for complex system design**
- **Increase / maintain your knowledge level**
- **Stand out as an Aritech expert**

### You - Our Partner

Your loyalty to Aritech, your trust in our security solutions and your willingness to strengthen our relation, makes you our perfect partner. Our partnership is based on benefits and responsibilities to reinforce our position in the market. You are the right partner because you:



- **Promote the Aritech brand**
- **Focus on growth with the Aritech product portfolio**
- **Pursue success together**
- **Expand your know-how through Aritech trainings**
- **Ask us for support in winning projects**
- **Provide us with valuable feedback on products and solutions**
- **Test our products in preparation of market introductions**
- **Live and strengthen the partnership**

## How to become a Partner?

If you are interested in our Partner Program, please reach out to one of our account managers.



# Partner program - all in one!

**Partnership GOLD**

- ✓ **Marketing Support**
- ✓ Digital Media Pack
- ✓ Showroom Equipment -20%
- ✓ Brochures with Partner Logo
- ✓ Showroom Design
- ✓ **Sales Support**
- ✓ Hosted Digital Meetings
- ✓ Presentation Slides with logo, gold
- ✓ Aritech Showroom 'Welcome'
- ✓ **Partner Web Page**
- publication + link + logo
- ✓ Web Locator
- ✓ **References**
- publication + name + link
- ✓ **Partner logo**
- gold

**Partnership PLATINUM**

- ✓ **Marketing Support**
- ✓ Digital Media Pack
- ✓ Showroom Equipment -30%
- ✓ Brochures with Partner Logo
- ✓ Showroom Design
- ✓ Video Clips with Partner Logo
- ✓ **Sales Support**
- ✓ Hosted Digital Meetings
- ✓ Presentation Slides with logo, platinum
- ✓ Aritech Showroom 'Welcome'
- ✓ **Partner Web Page**
- publication + link + logo
- ✓ Web Locator
- ✓ Link to Partner References
- ✓ **References,**
- publication + name + link + logo
- ✓ **Partner logo**
- platinum

**Partnership SILVER**

- ✓ **Marketing Support**
- ✓ Digital Media Pack
- ✓ Showroom Equipment -15%
- ✓ **Sales Support**
- ✓ Hosted Digital Meetings
- ✓ Presentation Slides with logo, silver
- ✓ Aritech Showroom 'Welcome'
- ✓ **Partner Web Page**
- publication + link + logo
- ✓ **References**
- publication + name
- ✓ **Partner logo**
- silver

**Partnership GOLD**

**Partnership PLATINUM**

**Partnership SILVER**

More benefits will come.

